

U.S. Department of Justice

Washington, DC 20530

Exhibit A to Registration Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <https://www.fara.gov>.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <https://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .22 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant

Alston & Bird LLP

2. Registration Number

5549

3. Primary Address of Registrant

950 F St. NW
Washington, D.C. 20004

4. Name of Foreign Principal

The Republic of Armenia

5. Address of Foreign Principal

The Embassy of Armenia
2225 R St. NW
Washington, DC 20008

6. Country/Region Represented

The Republic of Armenia

7. Indicate whether the foreign principal is one of the following:

☒ Government of a foreign country¹☐ Foreign political party☐ Foreign or domestic organization: If either, check one of the following:☐ Partnership☐ Committee☐ Corporation☐ Voluntary group☐ Association☐ Other (*specify*) _____☐ Individual-State nationality _____

8. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant

Embassy of Armenia

b) Name and title of official with whom registrant engages

Mr. Ara Margarian, Deputy Chief of Mission, Embassy of Armenia

¹ "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

9. If the foreign principal is a foreign political party, state:

a) Name and title of official with whom registrant engages

b) Aim, mission or objective of foreign political party

10. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Owned by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

11. Explain fully all items answered "Yes" in Item 10(b).

12. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

September 16, 202Adam Biegel/s/ Adam BiegeleSigned

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <https://www.fara.gov>.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <https://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant

Alston & Bird LLP

2. Registration Number

5549

3. Name of Foreign Principal

The Republic of Armenia

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
7. What is the date of the contract or agreement with the foreign principal? September 14, 2020
8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will assist the Republic of Armenia in its efforts to build on its strategic partnership with the United States in advance of planned diplomatic talks in October of 2020. During the course of this engagement, Registrant will monitor current events relevant to US-Armenia relations and provide strategic counsel with respect to improvement of that relationship. These services may include outreach to United States Government officials as well as Members of Congress and their staffs.

9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See response to question 8

10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act¹.

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

See response to question 8

11. Prior to the date of registration² for this foreign principal has the registrant engaged in any registrable activities, such as political activities, for this foreign principal?

Yes ☐ No ☒

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose
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12. During the period beginning 60 days prior to the obligation to register³ for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes ☐ No ☒

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value
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Total

13. During the period beginning 60 days prior to the obligation to register⁴ for this foreign principal, has the registrant disbursed or expended monies in connection with activity on behalf of the foreign principal or transmitted monies to the foreign principal?

Yes ☐ No ☒

If yes, set forth below in the required detail and separately an account of such monies, including monies transmitted, if any.

Date	Recipient	Purpose	Amount
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¹ "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

^{2,3,4} Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

September 16, 2020Adam BiegelSign/s/ Adam BiegeleSignedSignSignSign

ALSTON & BIRD

The Atlantic Building
950 F Street, NW
Washington, DC 20004-1404
202-239-3300 | Fax: 202-239-3333

Senator Robert J. Dole

Direct Dial: 202-654-4848

Email: bob.dole@alston.com

September 14, 2020

His Excellency Veruzhan Nersesyan
Ambassador Extraordinary and
Plenipotentiary
The Republic of Armenia
2225 R St., NW
Washington, DC 20008

Re: Advisory Services Engagement

Dear Mr. Ambassador:

We are pleased to engage with the Republic of Armenia to provide legal and public policy advisory services in support of Armenia. The purpose of this letter is to confirm the terms of our engagement with respect to this matter. We will advise Armenia on policy as it relates to your country's efforts to foster improved diplomatic relations with the United States in advance of planned strategic talks between the two nations in October 2020. I will be the attorney ultimately responsible to Armenia on these matters, although we will have attorneys and other professionals assisting me.

The attorney-client privilege, to the extent it may apply to certain communications related to this engagement, is an important subject that we raise with our clients at the outset of any new representation. As a matter of professional responsibility, we are required to preserve the confidences of our clients. This professional obligation and the legal privilege accorded attorney-client communication exist to encourage candid and complete communication between client and attorney. The attorney-client privilege can be lost if our written or oral communications are shared inappropriately with others. We should, therefore, discuss in advance any intention of yours to include others in our confidential relationship.

As in any professional relationship where mutual trust and confidence are essential, it is appropriate for Armenia or Alston & Bird to be able to terminate our engagement at any time by reasonable written notice. If our engagement is terminated, we understand that Armenia will take whatever steps are necessary to evidence that we are free from any obligation to perform further services, and to pay us for any unpaid fees for services

Alston & Bird LLP

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rendered and charges for related expenses and services rendered to the date of termination.

For clients who are not regular, general clients of the firm, but who hire us as special counsel for a limited engagement, a condition of our acceptance of the engagement is an agreement that our acceptance of the limited engagement shall not preclude our firm from representing other clients in the future who may have adverse interests with respect to matters unrelated to the limited engagement. We consider our advisory work for Armenia to fall into this category.

Scope of Work, Service and Fees

We will assist the Republic of Armenia in its efforts to build on the strategic partnership with the United States in advance of planned diplomatic talks in October of 2020. During the course of this engagement, Alston & Bird will monitor current events relevant to US-Armenia relations and provide strategic counsel with respect to improvement of that relationship. These services may include outreach to United States Government officials as well as Members of Congress and their staffs. It is our understanding that the terms of this engagement require our registration under the Foreign Agents Registration Act.

This engagement will commence on September 15, 2020 and conclude on October 14, 2020. Our fee for these services is \$10,000.00, which is payable in advance. In addition to legal fees, the statements will include charges for related expenses and services such as: photocopying; computerized research; travel; long distance telephone; fax; word processing costs; document production and binding; court costs; delivery services; filing fees; and secretarial overtime to the extent required by the particular assignment. We may request your payment to others or advance payment to us of any expense payment of \$250 or more. Should you have a question about any statement, please call me.

Many times you will employ directly third parties, such as other lawyers, experts or accountants, to provide services on your behalf. In certain instances, we may employ third parties on your behalf. In all such instances, you will be responsible for paying these third parties directly, unless we pay them, in which case you agree to reimburse us for these costs.

Except for those files that, at the option of either the client or us, we return earlier, it is our current policy to retain files relating to an engagement for seven (7) years following the conclusion of the engagement. At our discretion, we may retain the files in either hard copy or electronic format. If Armenia objects to our retaining them only in electronic format, we should be advised before the termination of the engagement. During the time that we retain the files following the completion of our engagement, you may request that we assemble and return to you those files to which you are entitled, with the costs and fees of that task to be paid by you. We retain the right to retain copies of all files, and you agree to pay the costs for making these copies. If, at the end of seven (7) years you have not

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requested the return of those files, you are giving us permission to destroy those files without further notice to you.

If the terms of this letter are acceptable, I would appreciate your signing the enclosed copy and returning it to me. Of course, we would be glad to discuss any of the arrangements described in the letter with you.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Dole", with a long horizontal line extending to the right.

Senator Robert J. Dole

Alston & Bird LLP

September 14, 2020

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**I AGREE WITH THE FOREGOING TERMS
AND CONDITIONS:**

REPUBLIC OF ARMENIA

By (signature):

Title:

Title: Ambassador, Republic of Armenia

Dated:

9-15-20

ADMIN/22521351v2